

CURRICULUM VITAE

Mark H. Davis

January, 2007

Behavioral Sciences
Eckerd College
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EDUCATION AND PROFESSIONAL EXPERIENCE

Eckerd College, Professor, 1999-present

Eckerd College, Associate Professor, 1991-1999

Eckerd College, Assistant Professor, 1986-1991

Eastern Illinois University, Assistant Professor, 1983-1986

Indiana University, Postdoctoral Program in Measurement, 1980-1983

University of Texas at Austin, 1979-1980, Research Associate

University of Texas at Austin, 1975-1979, Ph.D. in Psychology

University of Iowa, 1973-1975, B. A. in Psychology and Political Science

GRANTS, AWARDS, AND HONORS

NIMH Small Grant (\$6,622) for project concerning self-awareness, empathy, and adjustment in adolescents, Indiana University, 1983-1984 (with Stephen L. Franzoi)

University Research Institute Grant, University of Texas at Austin, 1978, (with Richard L. Archer)

University Fellowship, University of Texas at Austin, 1975-1976

Phi Beta Kappa, 1975

PROFESSIONAL ACTIVITIES

Consulting Editor, *Personality and Social Psychology Bulletin*, 2006-

Panelist, National Science Foundation Graduate Research Fellowship Program, 2004

Outside evaluator for Stockholm University Ph.D. student Jakob Hakansson, 2003. (This entailed traveling to Stockholm and engaging in a public “disputation” with the candidate during which he defended his dissertation against my critique.)

Consulting Editor, *Journal of Personality and Social Psychology*, 1996-2002

Editor, *Annual Editions: Social Psychology*, 1996-2002

Reviewer for the following journals: *Journal of Personality and Social Psychology*, *Journal of Experimental Social Psychology*, *Journal of Research in Personality*, *Personality and Social Psychology Bulletin*, *Journal of Applied Social Psychology*, *Social Psychology Quarterly*, *Human Relations*, *Journal of Personality*, *Journal of Social and Clinical Psychology*, *Journal of Adolescence*, *Journal of Social and Personal Relationships*, *Journal of Nonverbal Behavior*, *Self and Identity*, *European Journal of Social Psychology*, *Basic and Applied Social Psychology*, *Current Directions in Psychological Science*, *Developmental Psychology*, *Group Dynamics*, *Personality and Individual Differences*, *Social Cognition*

TEACHING EXPERIENCE AND HONORS

Assistant, Associate, and Full Professor, 1986-present, Eckerd College, teaching Introductory Psychology, Social Psychology, Advanced Social Research, Television in American Culture, The Psychology of Interpersonal Conflict.

Assistant Professor, 1983-1986, Eastern Illinois University, teaching Introductory Psychology, Social Psychology, Personality Assessment and The Social Psychology of Self.

Recipient of John M. Bevan Teaching Excellence and Campus Leadership Award, 1999, Eckerd College.

Recipient of Robert A. Staub Distinguished Teacher Award, 1995, Eckerd College.

Recipient of Outstanding Faculty Award from Psi Chi (Psychology honors society), 1985, Eastern Illinois University.

Nominated by Psychology Department for the Faculty Merit Award for outstanding teaching, 1985, Eastern Illinois University.

PUBLICATIONS

1979

Archer, R. L., Foushee, H. C., Davis, M. H., and Aderman, D. (1979). Emotional empathy in a courtroom simulation: A person-situation interaction. *Journal of Applied Social Psychology*, 9, 275-291.

Bernstein, W. M., Stephan, W. G., and Davis, M. H. (1979). Explaining attributions for achievement: A path analytic approach. *Journal of Personality and Social Psychology*, 37, 1810-1821.

Davis, M. H. (1979). Changes in evaluative beliefs as a function of behavioral commitment. *Personality and Social Psychology Bulletin*, 5, 177-181.

Foushee, H. C., Davis, M. H. and Archer, R. L. (1979). Empathy, masculinity, and femininity: Toward a redefinition. *JSAS Catalog of Selected Documents in Psychology*, November, ms. #1974.

Stephan, W. G., Bernstein, W. M., Stephan, C., and Davis, M. H. (1979). Attributions for achievement: Egotism vs. expectancy confirmation. *Social Psychology Quarterly*, 42, 5-17.

1980

Davis, M. H. (1980). A multidimensional approach to individual differences in empathy. *JSAS Catalog of*

Selected Documents in Psychology, 10, 85.

Davis, M. H. and Stephan, W. G. (1980). Attributions for exam performance. *Journal of Applied Social Psychology, 10*, 235-248.

Foushee, H. C., Davis, M. H., Stephan, W. G., and Bernstein, W. M. (1980). The effects of cognitive and behavioral control on post-stress performance. *Journal of Human Stress, 6*, 41-48.

1981

Archer, R. L., Diaz-Loving, R., Gollwitzer, P., Davis, M. H., and Foushee, H. C. (1981). Personal and situational factors in the empathic mediation of helping. *Journal of Personality and Social Psychology, 40*, 786-796.

Davis, M. H. and Runge, T. E. (1981). Beliefs and attitudes in a gubernatorial primary: Some limitations on the Fishbein model. *Journal of Applied Social Psychology, 11*, 93-113.

1982

Bernstein, W. M., and Davis, M. H. (1982). Perspective-taking, self-consciousness, and accuracy in person perception. *Basic and Applied Social Psychology, 3*, 1-19.

Davis, M. H. (1982). Voting intentions and the 1980 Carter-Reagan debate. *Journal of Applied Social Psychology, 12*, 481-492.

1983

Davis, M. H. (1983). Measuring individual differences in empathy: Evidence for a multidimensional approach. *Journal of Personality and Social Psychology, 44*, 113-126.

Davis, M. H. (1983). Empathic concern and the muscular dystrophy telethon: Empathy as a multidimensional construct. *Personality and Social Psychology Bulletin, 9*, 223-229.

Davis, M. H. (1983). The effects of dispositional empathy on emotional reactions and helping: A multidimensional approach. *Journal of Personality, 51*, 167-184.

1985

Franzoi, S. L., and Davis, M. H. (1985). Adolescent self-disclosure and loneliness: Private self-consciousness and parental influences. *Journal of Personality and Social Psychology, 48*, 768-780.

Franzoi, S. L., Davis, M. H., and Young, R. D. (1985). The effects of private self-consciousness and perspective-taking on satisfaction in close relationships. *Journal of Personality and Social Psychology, 48*, 1584-1594.

1986

Davis, M. H. and Franzoi, S. L. (1986). Adolescent loneliness, self-disclosure, and private self-consciousness: A longitudinal investigation. *Journal of Personality and Social Psychology, 51*, 595-608.

1987

Davis, M. H., and Franzoi, S. L. (1987). Private self-consciousness and self-disclosure. In V. J. Derlega & J. Berg (Eds), *Self-Disclosure: Theory, Research, and Therapy*. (Pp. 59-79). New York: Plenum.

Davis, M. H., Hull, J. G., Young, R. D., and Warren, G. G. (1987). Emotional reactions to dramatic film

stimuli: The influence of cognitive and emotional empathy. *Journal of Personality and Social Psychology*, 52, 126-133.

Davis, M. H., and Oathout, H. A. (1987). Maintenance of satisfaction in romantic relationships: Empathy and relational competence. *Journal of Personality and Social Psychology*, 53, 397-410.

Snell, W. E., and Davis, M. H. (1987) Self-perception, impression management, and self-consciousness. *Imagination, Cognition, and Personality*, 6, 331-340.

1989

Davis, M. H., and Kraus, L. A. (1989). Social contact, loneliness, and mass media use: A test of two hypotheses. *Journal of Applied Social Psychology*, 19, 1100-1124.

1990

Franzoi, S. L., Davis, M. H., and Markwiese, B. (1990). A motivational explanation for the existence of private self-consciousness differences. *Journal of Personality*, 58, 641-659.

1991

Davis, M. H., and Franzoi, S. L. (1991). Self-awareness and self-consciousness. In V. Derlega, B. Winstead, & W. Jones (Eds), *Personality: Contemporary Research and Theory*, (pp. 313-347). Nelson-Hall Publishers: Chicago.

Davis, M. H., and Franzoi, S. L. (1991). Stability and change in adolescent self-consciousness and empathy. *Journal of Research in Personality*, 25, 70-87.

Davis, M. H., and Kraus, L. A. (1991). Dispositional empathy and personal relationships. In W. H. Jones and D. Perlman (Eds.), *Advances in Personal Relationships: Volume 3*, (pp. 75-115). Jessica Kingsley Publishers: London.

1992

Acker, M. L., and Davis, M. H. (1992). Intimacy, passion, and commitment in adult romantic relationships: A test of the triangular theory of love. *Journal of Social and Personal Relationships*, 9, 21-50.

Davis, M. H., and Harvey, J. C. (1992). Declines in major league batting performance as a function of game pressure: A drive theory analysis. *Journal of Applied Social Psychology*, 22, 714-735.

Davis, M. H., and Oathout, H. A. (1992). The effect of dispositional empathy on romantic relationship behaviors: heterosocial anxiety as a moderating influence. *Personality and Social Psychology Bulletin*, 18, 76-83.

1993

Kraus, L. A., Davis, M. H., Bazzini, D., Church, M., and Kirchman, C. M. (1993). Personal and social influences on loneliness: The mediating effect of social provisions. *Social Psychology Quarterly*, 56, 37-53.

1994

Davis, M. H. (1994). *Empathy: A social psychological approach*. Madison, WI: Brown & Benchmark Publishers.

Davis, M. H., Luce, C., and Kraus, S. J. (1994). The heritability of characteristics associated with dispositional empathy. *Journal of Personality*, 62, 369-391.

Franzoi, S. L., Davis, M. H., and Vasquez-Suson, K. A. (1994). Two social worlds: Social correlates and stability of adolescent status groups. *Journal of Personality and Social Psychology*, 67, 462-473.

1996

Davis, M. H., Conklin, L., Smith, A., and Luce, C. (1996). Effect of perspective taking on the cognitive representation of persons: A merging of self and other. *Journal of Personality and Social Psychology*, 70, 713-726.

1997

Davis, M. H., and Kraus, L. A. (1997). Personality and empathic accuracy. In W. Ickes (Ed.) *Empathic Accuracy*, (pp. 144-168). Guilford Press: New York.

1998

Davis, M. H., Morris, M., and Kraus, L. A. (1998). Relationship-specific and global perceptions of social support: Associations with well-being and attachment. *Journal of Personality and Social Psychology*, 74, 468-481.

1999

Capobianco, S., Davis, M.H., & Kraus, L.A. (1999). *The Conflict Dynamics Profile*. St. Petersburg, FL: Management Development Institute at Eckerd College.

Capobianco, S., Davis, M.H., & Kraus, L.A. (1999). *Managing Conflict Dynamics: A Practical Approach*. St. Petersburg, FL: Management Development Institute at Eckerd College.

Davis, M. H., Mitchell, K. V., Hall, J. A., Lothert, J., Snapp, T., and Meyer, M. (1999). Empathy, expectations, and situational preferences: Personality influences on the decision to participate in volunteer helping behaviors. *Journal of Personality*, 67, 469-503.

2000

Hall, J.A., Davis, M. H., and Connelly, M. (2000). Dispositional empathy in scientist and practitioner psychologists: Group differences and relationship to self-reported professional effectiveness. *Psychotherapy: Theory/Research/Practice/Training*, 37, 45-56.

2001

Capobianco, S., Davis, M.H., & Kraus, L.A. (2001). *Conflict Dynamics Profile Technical Guide*. St. Petersburg, FL: Management Development Institute at Eckerd College.

2003

Davis, M.H., Hall, J.A., and Meyer, M. (2003). The first year: influences on the satisfaction, involvement, and persistence of new community volunteers. *Personality and Social Psychology Bulletin*, 29, 248-260.

2004

Davis, M.H. (2004). Empathy: negotiating the border between self and other. In Leach, C.W., and Tiedens, L.Z. (Eds.), *The Social Life of Emotions*, pp. 19-42. Cambridge: Cambridge University Press.

Davis, M.H. (2004). *Test Your EQ: Find Out How Emotionally Intelligent You Really Are*. London: Piatkus Books Ltd.

Davis, M.H., Capobianco, S., & Kraus, L.A. (2004). Measuring conflict-related behaviors: reliability and validity evidence regarding the Conflict Dynamics Profile. *Educational and Psychological Measurement, 64*, 707-731.

Davis, M.H., Soderlund, T., Cole, J., Gadol, E., Kute, M., Myers, M., & Weihing, J. (2004). Cognitions associated with attempts to empathize: how *do* we imagine the perspective of another? *Personality and Social Psychology Bulletin, 30*, 1625-1635.

2005

Capobianco, S., Davis, M. & Kraus, L. (2005). Good conflict, bad conflict: How to have one without the other. *Mt. Eliza Business Review, 7*, 31-37.

Davis, M.H. (2005). A “constituent” approach to the study of perspective taking: what are its fundamental elements? In B. Malle & S. Hodges (eds.) *Other Minds*. Pp. 44-55. Guilford Press: New York.

Davis, M.H. (2005) Becoming (and remaining) a community volunteer: does personality matter? In A. Omoto (Ed.), *Processes of Community Change and Social Action*, pp. 67-82. New York: Lawrence Erlbaum Associates.

2006 and In Press

Davis, M.H. (2006). Empathy. In J. Stets & J. Turner (eds.), *The Handbook of the Sociology of Emotions*. Springer Press: New York.

INVITED TALKS AND COLLOQUIA

Davis, M. H. A motivational exploration for private self-consciousness differences. Colloquium presented at Florida Atlantic University, March, 1991.

Davis, M. H. Perspective taking and the egocentric bias. Colloquium presented at University of Florida, October, 1994.

Davis, M. H. Unexplored territory: Empathy-related phenomena in social relationships. Presented at INPR Young Scholars Pre-Conference, Oxford, Ohio, 1997.

Davis, M.H. Becoming (and remaining) a community volunteer: does personality matter? Invited presentation at the 19th Annual Claremont Symposium on Applied Social Psychology. Claremont, CA, 2002.

Davis, M.H. Becoming (and remaining) a community volunteer: does empathy matter? Colloquium presented at Stockholm University, March, 2003.

Davis, M.H. Four core components of perspective taking and three observations about them. Invited presentation at Other Minds: An Interdisciplinary Conference. Eugene, Oregon, September, 2003.

Davis, M.H. Invited discussant at Ghent University (Belgium) symposium honoring the 2005 Franqui Chair, Dr. William Ickes, June, 2005.

Davis, M.H. Community-based research and social psychological theory: the case of empathy and volunteering helping. Invited presentation at “Multiple Perspectives on Real World Helping and Social Action”. Long Beach, CA: June, 2006.

Davis, M. H. Perspective Taking: Three Questions, Five Answers, And More Dissertation Ideas Than You Can

Shake A Stick At. Colloquium presented at University of Florida, April, 2006.

CONVENTION PRESENTATIONS

Bernstein, W. M., Davis, M. H., and Stephan, W. G. Causal attributions in an academic achievement setting. Southwestern Psychology Association, New Orleans, 1978.

Davis, M. H. The case for attributional egotism. Presented in the symposium "Explorations in egotism: Manifestations in attributions and behavior." American Psychological Association, New York City, 1979.

Davis, M. H. Situational and personal factors in the empathic mediation of helping. Eastern Psychological Association, New York City, 1981.

Davis, M. H. Empathy and the muscular dystrophy telethon: Who helps Jerry's kids? American Psychological Association, Washington, D. C., 1982.

Davis, M. H. Empathy: Its relationship with liking and viewing of television programs. American Psychological Association, Washington, D. C., 1982.

Franzoi, S. L., and Davis, M. H. Adolescent self-disclosure and loneliness: Antecedent private self-consciousness and parental effects. American Psychological Association, Anaheim, CA, 1983.

Davis, M. H. and Franzoi, S. L. Private self-consciousness, self-disclosure, and loneliness among adolescents: A longitudinal analysis. American Psychological Association, Toronto, Ontario, Canada, 1984.

Davis, M. H., and Kraus, L. A. Psychological characteristics of Dungeons & Dragons players and their characters: Reflection or compensation? Popular Culture Association, Louisville, Kentucky, 1985.

Davis, M. H., Franzoi, S. L., and Wellinger, P. Personality, social behavior, and loneliness. Presented in the symposium "Emotion, Personality, and Personal Well-being." American Psychological Association, Los Angeles, 1985.

Davis, M. H., and Kraus, L. A. Social content, loneliness, and media use: Testing two hypotheses. American Psychological Association, New York City, 1987.

Davis, M. H., Franzoi, S. L., and Markwiese, B. A motivational explanation of private self-consciousness. American Psychological Association, New York City, 1987.

Davis, M. H., and Kraus, L. A. Another look at the compensatory and buffering effects of mass media use: The role of media content and special susceptibility. Presented in the symposium "Technology and Social Psychology." American Psychological Society, Dallas, 1990.

Davis, M. H., and Kraus, L. A. Dispositional empathy in same-sex acquaintanceships. American Psychological Association, Boston, 1990.

Davis, M. H., Creveling, H., Hickey, A., MacLeod, L., and Moriarty, D. Do autumn releases receive more Oscar nominations? A forgetting analysis. American Psychological Association, San Francisco, 1991.

Kraus, L. A., Davis, M. H., Bazzini, D., Church, M., and Todd, C. Influences on loneliness: Individual factors, social factors, and social provisions. American Psychological Association, San Francisco, 1991.

Davis, M. H. Dispositional empathy's effect on social relationships. Society of Southeastern Social Psychologists, Jacksonville, FL, 1991.

Davis, M. H. Cognitive and affective facets of empathy. Society of Southeastern Social Psychologists, Charleston, SC, 1992.

Davis, M. H., Luce, C., and Kraus, S. J. The heritability of dispositional empathy. American Psychological Association, Toronto, 1993.

Davis, M. H. Helping and empathy: Taking a multidimensional view. American Marketing Association, St. Pete Beach, FL, 1994.

Davis, M. H. Constructing the other from the self: How perspective taking influences our cognitive representations of other people. Presented in the symposium "Beyond self-interest: Prosocial behavior and close relationships." Society of Experimental Social Psychologists, Sturbridge, MA, 1996.

Davis, M. H., Esposito, J., Klosowski, K., and Schrimshaw, E. The unprejudiced heart: Personality correlates of tolerance for outgroups. Presented in the symposium "Social tropisms: Individual differences in interpersonal orientations." Southeastern Psychological Association, Atlanta, GA, 1997.

Hall, J. A., Davis, M. H., and Meyer, M. Dispositional empathy as a predictor of volunteer setting and satisfaction. American Psychological Association, Chicago, 1997.

Hall, J. A., Davis, M. H., and Connelly, M. Dispositional empathy and professional effectiveness in scientists and practitioners. Southeastern Psychological Association, 1998.

Davis, M. H. Discussant in symposium "Progress on research on interpersonal forgiving: Personality and social-psychological perspectives. American Psychological Association, Boston, 1999.

Davis, M. H., Soderlund, T., and Weihing, J. Cognitive processes which result from perspective taking: What are we thinking when we empathize with others? Society for Personality and Social Psychology, Nashville, TN, 2000.

Davis, M. H., Capobianco, S., and Kraus, L. A. The Conflict Dynamics Profile: A multi-rater behavioral measure of conflict. Society for Industrial and Organizational Psychology, San Diego, 2001.

Kraus, L. A., Davis, M. H., and Capobianco, S. Correlates of conflict-related behaviors: Validating the Conflict Dynamics Profile. Southeastern Psychological Association, Atlanta, 2001.

Davis, M. H., Finnegan, S., Fitzpatrick, K., Furtado, C., Maitner, A., Sengsouvanha, D., and Trouteaud, A. Satisfaction, involvement, and persistence during the community volunteer's first year. Southeastern Psychological Association, Atlanta, 2001.

Davis, M.H., & Myers, M. Behavioral responses to provocation: attributional and emotional determinants. Society for Personality and Social Psychology, Los Angeles, 2003.

Davis, M.H., Kraus, L.A., & Capobianco, S. Constructive and destructive responses to conflict: influence on job effectiveness. American Psychological Association, Honolulu, 2004.

Davis, M.H., Karnell, A., Burgess, C., & Taylor, A. Perspective taking with real world targets: similarity moderates the use of projection and stereotyping. Society for Personality and Social Psychology, Memphis, TN, 2007.